

# eBulletin

Special Notice

September 18, 2017

## New Jersey Producers Can Earn Extra Money

In July, we shared information about an additional compensation opportunity now available for you. Below is a recap of the compensation program:

- Audience: Medical groups with up to 50 eligible employees from an exiting carrier in New Jersey.
- Compensation: Additional compensation of \$20 for each enrolled employee.
- Product offerings: UnitedHealthcare subsidiaries: Oxford®<sup>1</sup> and All Savers® Alternate Funding.<sup>2</sup>
- Effective dates: Aug. 1, 2017 - Dec. 31, 2017. The additional compensation will be paid based on the Dec. 31, 2017 enrolled employee count of the eligible groups.

Please review the enclosed [New Jersey Additional Compensation Overview](#) for complete details.

**To help educate these clients on the value of our Oxford plans, we've developed a [Why Oxford for New Jersey Employers](#) flier.** We recognize the additional effort needed to transition these groups smoothly and want to ensure you have helpful resources to aid in the process.

### Getting a quote is easy.

It's easy to get an Oxford or All Savers Alternate Funding quote. Contact your Account Executive or General Agent to get started.

Plus, if you have a client with 15 - 50 employees who is receiving a fully insured renewal and a medically underwritten alternate funding quote from an exiting carrier, we will waive medical questionnaires on All Savers Alternate Funding plans for these particular cases. All that we require is the alternate funding quote from the exiting carrier.

Please reach out to your UnitedHealthcare sales representative to ensure you have the information you need to support any meetings with your clients.

As always, we thank you for your business.

1 Oxford HMO products are underwritten by Oxford Health Plans (NJ), Inc. Oxford insurance products are underwritten by Oxford Health Insurance, Inc.

2 Administrative services are provided by United HealthCare Services, Inc. and its affiliates. Stop Loss insurance is underwritten by All Savers Insurance Company.